

SENESTECH ANNOUNCES EXCLUSIVE DISTRIBUTION AGREEMENT AND INITIAL ORDER FOR EVOLVE™ SOFT BAIT IN INDONESIA

SURPRISE, Ariz., May 7, 2025 /PRNewswire/ -- [SenesTech, Inc.](#) (Nasdaq: SNES; "SenesTech" or the "Company"), the leader in fertility control to manage animal pest populations, today announces its entry into an exclusive distribution agreement with Asa Jaya Mandiri LTD (AJM) for the commercialization of Evolve™ in Indonesia.

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Rats pose a significant threat to palm oil plantations, where they feed on young palm shoots, bore into oil palm fruit bunches, and damage fronds—ultimately reducing yield and slowing tree maturation. In Indonesia, where palm oil is a major agricultural export, rat infestations have been estimated to reduce yields by as much as 5–10% annually. With the country's palm oil market valued at approximately USD 10.8 billion in 2024, this translates to potential economic losses of between USD 540 million and USD 1.08 billion each year.

"Unlike other pests, rats reproduce rapidly and adapt quickly to traditional control methods, making long-term population management particularly challenging. An effective fertility control solution offers a sustainable path to reduce this pressure while minimizing adverse environmental impact," said Harlan Bestari Bengardi, Commissioner of AJM.

"AJM is a prominent Indonesian trading company with a specialized pest management operation committed to providing for the unique needs of its customers while maintaining high quality and standards in all its offerings," said Joel Fruendt, SenesTech's President and CEO. "As with other exclusive international distributors, the agreement with AJM incorporates a substantial initial order and annual minimum purchases to maintain exclusivity. This brings our total number of international distribution agreements to eleven."

About SenesTech

We are committed to improving the health of the world by humanely managing animal pest populations through our expertise in fertility control. We invented ContraPest, the only U.S. EPA-registered contraceptive for male and female rats, as well as Evolve and Evolve Mouse, EPA-designated minimum risk contraceptives for rodents, reflecting our mission to provide products that are proactive, safe and sustainable. ContraPest and Evolve fit seamlessly into all integrated pest management programs, significantly improving the overall goal of effective pest management. We strive for clean cities, efficient businesses and happy households – with a product designed to be humane, effective and sustainable.

For more information visit <https://senestech.com/>.

About AJM

AJM (ASA JAYA MANDIRI LTD.) is a prominent Indonesian trading company that excels in the sale of urban and agricultural products. In addition to its trading operations, AJM also owns a specialized pest and termite management company, showcasing its commitment to providing comprehensive solutions. With over a decade of experience, AJM has established strong partnerships and holds a diverse portfolio of products sourced from various regions, including Singapore, Japan, China, India, Europe, Australia, and the USA. This global reach enables AJM to cater to the unique needs of its customers while maintaining high quality and standards in all its offerings.

Safe Harbor Statement

This press release contains "forward-looking statements" within the meaning of federal securities laws, and we intend that such forward-looking statements be subject to the safe harbor created thereby. Such forward-looking statements include, among others, our belief that rats pose a significant threat to palm oil plantations, reducing yield and slowing tree maturation; estimated

annual reduction in yields for palm oil as a result of rat infestations; estimated value of the Indonesian palm oil market and resulting estimated potential annual economic losses as a result of rat infestations; our belief that an effective fertility control solution offers a sustainable path to reduce pressure while minimizing adverse environmental impact; and our belief that AJM is committed to providing for the unique needs of its customers while maintaining high quality and standards in all its offerings. Forward-looking statements may describe future expectations, plans, results or strategies and are often, but not always, made through the use of words such as "believe," "may," "future," "plan," "will," "should," "expect," "anticipate," "eventually," "project," "estimate," "continuing," "intend" and similar words or phrases. You are cautioned that such statements are subject to risks, uncertainties and other factors that could cause actual results to differ materially from those reflected by such forward-looking statements. Such factors include, among others, the successful commercialization of our products, market acceptance of our products, regulatory approval and regulation of our products and other factors and risks identified from time to time in our filings with the Securities and Exchange Commission, including our Annual Report on Form 10-K for the fiscal year ended December 31, 2024. All forward-looking statements contained in this press release speak only as of the date on which they were made and are based on management's assumptions and estimates as of such date. Except as required by law, we do not undertake any obligation to publicly update any forward-looking statements, whether as a result of the receipt of new information, the occurrence of future events or otherwise.

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